

## Local 728 Officers and Executive Board

Larry K. Freeman President

**Dennis K. Grow** Vice President-Pro Tem

Patric J. Abaravich Business Rep. - Secretary

**R. Bruce Prochal** Treasurer/Call Steward

#### **Executive Board Members**

Cordell Boyd Branch Brunson Paul Caven Michael Everett Michael Gips Roger L. Lattin Steven Mathis Richard McConihay Jerry Posner Karen Weilacher

#### Sergeant-at-Arms Greg Argarin

#### Shop Stewards

John L. Murray CBS
Pascal M. Guillemard Fox
Frank Valdez Paramount
John Jacobs Sony
John Trujillo Universal
Gary M. AndersenWarner Bros.

#### **CLC Delegates**

Patric J. Abaravich Paul Caven Mike Everett Iain O'Higgins

*The Bulletin Editor* Patric J. Abaravich

### LETTERS to the EDITOR

are always welcome, as are story ideas, crew pictures, classified listings or photos announcing birthdays, anniversaries, etc.

# Where Do Your Dues Go?

PREFACE: Although it's always been part of my monthly column to inform the membership of what's happening in the field, as the editor of The Bulletin, I have to make the decision on what articles are pertinent each month.

Below is an independent report and commentary written by Executive Board Member Steve Mathis. His interpretation of the Local's expenditures are based on Local 728 Treasurer Bruce Prochal's daily financial and quarterly statements, and Bruce's 15-year financial survey. Bear in mind these figure have not been audited or finalized by the Local's accountant, and all commentaries are strictly Steve's interpretation. However, I am passing this information onto the membership at this time.

- Patric J. Abaravich

Do you ever wonder where your dues go? The Executive Board ordered a study of dues and expenses over the past five years. Your Local is in good financial health. We have money in the bank. We have a new bookkeeper, Juliana, who with Bruce will institute new bookkeeping software this fall that will make this task of understanding where we are much easier. You have officers and E-Board members who are frugal, prudent and (some of us) cheap.

In 2000 and 2001 the dues were \$100 per quarter. An ill-advised giveaway (forgiving the first quarters dues) in 2002 lowered the amount to \$300 for the year. Since then, 2003-2006, the dues have been \$160 a quarter. Keep in mind the Constitution sets the dues level at a day's pay at scale per quarter. The Board and membership have managed to keep the amount collected below that and still remain solvent.

The amount of dues collected stated as income per year is:

2000	\$770,433
2001	<b>\$8</b> 00 <b>,</b> 434
2002	\$862,803
2003	\$1,282,561
2004	\$1,289,732
2005	\$1,306,559

Another source of revenue is Initiation Fees. This amount can and does vary widely as the number of new members fluctuates. The income from initiation fees is:

2000	\$310,987	Per Member Average	\$163.68
2001	\$818,884	Per Member Average	\$399.46
2002	\$172,895	Per Member Average	<b>\$86.</b> 06
2003	<b>\$237,45</b> 0	Per Member Average	\$119.86
2004	\$318,096	Per Member Average	\$161.06
2005	\$705,312	Per Member Average	\$346.08
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(The Per Member Average throughout uses the average membership listed for that year.)

Interest collected on our savings varies widely as well as rates change. This period actually gives a great view of this as our interest income changes dramatically over 5 years.

2000	\$173,332	Per Member Average	\$91.23
2001	\$151,001	Per Member Average	<b>\$73.</b> 66
2002	<b>\$70,7</b> 06	Per Member Average	\$35.19
2003	\$42,608	Per Member Average	\$21.51
2004	\$42,974	Per Member Average	<b>\$21.7</b> 6
2005	<b>\$87,25</b> 0	Per Member Average	\$42.56

We also have revenue from fines, new member fees and reinstatement. These amounts are usually small and average less than 10 a member per year.

Continued on the Next Page

#### **Continued on from Previous Page**

#### As a further breakdown:

Total Incon	ne Without dues		
2000	\$517,361	Per Member Average	\$252.37
2001	\$1,018,330	Per Member Average	\$496.75
2002	\$269,207	Per Member Average	\$131.32
2003	\$313,321	Per Member Average	\$152.84
2004	\$390,703	Per Member Average	\$190.59
2005	\$832,397	Per Member Average	\$406.05

#### Total Income from all sources including dues:

2000	\$1,287,794	Per Member Average	\$677.79
2001	\$1,818,764	Per Member Average	<b>\$887.2</b> 0
2002	\$1,132,010	Per Member Average	\$563.47
2003	\$1,595,882	Per Member Average	\$805.59
2004	\$1,680,435	Per Member Average	\$850.85
2005	\$2,138,956	Per Member Average	\$1,049.54

For this to make any sense as numbers, we need to examine the expenses of the local. The first major expense is salaries of our officers and office staff. This not only includes actual salary but benefits (health insurance and pension) as well as expense accounts for those who get them.

#### Salaries by Office

Salaries by Office			
<b>Business Agent/Secretar</b>	У		
2001	\$110,350	Per Member Average	\$53.83
2002	\$119,799	Per Member Average	\$59.63
2003	\$130,512	Per Member Average	\$65.88
2004	\$133,416	Per Member Average	\$67.55
2005	\$147,259	Per Member Average	<b>\$72.2</b> 6
2006 (6 mo)	\$103,297	Per Member Average	\$50.39
2001-2005 Average	\$128,315	Per Member Average	\$62.59
Call Steward/Treasurer			
2001	\$141,177	Per Member Average	\$68.87
2002	\$186,413	Per Member Average	\$92.79
2003	\$148,699	Per Member Average	<b>\$75.</b> 06
2004	\$146,407	Per Member Average	<b>\$74.</b> 13
2005	\$158,098	Per Member Average	\$77.58
2006 (6 mo)	\$98,098	Per Member Average	<b>\$48.1</b> 3
2001-2005 Average	\$156,219	Per Member Average	\$77.68
Office Staff/Bookkeeper			
2001	\$156,974	Per Member Average	\$76.57
2002	\$165,149	Per Member Average	<b>\$82.2</b> 0
2003	\$168,915	Per Member Average	\$85.27
2004	\$168,378	Per Member Average	\$85.25
2005	\$166,005	Per Member Average	\$81.45
2006 (6 mo)	\$83,354	Per Member Average	\$13.44
2001-2005 Average	\$164,117	Per Member Average	\$81.61
Benefits, Pension, Dues,	Payroll Tax and Expenses	for all Staff (Elected and O	ffice)
2001	\$113,441	Per Member Average	\$55.34
2002	\$133,392	Per Member Average	<b>\$66.4</b> 0
2003	\$136,755	Per Member Average	\$69.03
2004	\$132 <i>,</i> 538	Per Member Average	\$67.11
		Continued of	n the Page 4

## Call Steward INFORMATION

Any Local 728 member representing the producer in filling calls or needing assistance, please contact this local during business hours. The local office operating hours are 8:00 a.m. to 6:00 p.m. Monday through Friday. If you need to hire prior to 8 a.m., after 6 p.m., or over the weekend, please phone the Call Steward at 818-438-0728

Members seeking weekend work should call the Steward at the Local on Friday to put your name on the weekend availability list.

Anyone who hires off roster or hires any member who is not current with their dues without first calling the Call Steward, shall have charges filed against them and shall be subject to the assessments levied by the Trial Board if found guilty.

Our present contract work week consists of any five (5) consecutive days out of seven (7) consecutive days.



General Membership Meeting Saturday, Nov. 11, 2006 9:00 a.m. at IATSE Local 44 12021 Riverside Drive North Hollywood

DON'T FORGET YOUR UNION CARD!

## **UNIONBusiness**

### Deceased

**Brother Edward I. Copper,** 69 years old, passed away October 4, 2006. He had been a member of the union since March 14, 1966.

Brother Douglas Black, 88 years old, passed away October 4, 2006. He had been a member of the union since Nov. 12, 1966.

## First Notice

New applicants for membership are: Steven A. Arcabasio, Anthony Dupleasis, Nicholas Kaat, Michael Lewis, Neely D. Hall-Kaffe, Xavier Henselmann, Steve Moreno, Cristobal Moris and Henry Rocha, Jr.

## Second Notice

New applicants for membership are: Benjamin J. Alvarado, Manuel Alvarado, Keith Berkes, Derrick Brown, Thomas Burns, James L. Hatridge, Robert Lindsay, Michael F. Maley, Adam Meltzer, Stephen Olsen, Adam Peabody, Tim Van Der Linden and Perry Wolberger.

## New Members

The following members were sworn into Local 728 on September 23, 2006: Reid Anderson, Edgar Arellano, Kyle Boorman, Charles Dalrymple, Robert De Chellis, Clayton De Perna, Fernando Espiritusanto, Jessica Gall Tinnin, Breyden Hebner, Matthew Kistenmacher, Matt Kovanda, Michael Ursetta and William Walsh. The following members were sworn into the Local on Sept. 25, 2006: Patrick Boozer, Michael Brady, Jeff Farrow and Roberto Lopez. The following member was sworn into the Local on Sept. 28, 2006: Paul Goldhammer. The following members were sworn into the Local on Sept. 29, 2006: Thomas Anderson, Nathan Beck, Wes Meilandt, Robert Novelli and Jeremy Schilling. The following member was sworn into the Local on Oct. 12, 2006: Matt Grosswendt.

# Where Do Your Dues Go?

#### Continued from Page 3

2001-2005 Average

commuta ji om i age o			
2005	\$145,725	Per Member Average	<b>\$71.5</b> 0
2006 (6 mo)	\$87,222	Per Member Average	<b>\$42.8</b> 0
2001-2005 Average	\$132,485	Per Member Average	\$65.88
Training Office			
2001	<b>\$86,5</b> 01	Per Member Average	<b>\$42.2</b> 0
2002	<b>\$8</b> 9,096	Per Member Average	\$44.35
2003	\$93,087	Per Member Average	\$46.99
2004	\$33,357	Per Member Average	\$16.89
2005	<b>\$</b> 60 <b>,4</b> 86	Per Member Average	\$29.68
2006 (6 mo)	\$51,744	Per Member Average	\$25.39
2001-2005 Average	<b>\$72,5</b> 35	Per Member Average	\$36.07
Total Cost of Elected O	fficers and Office Staff		
2001	<b>\$</b> 60 <b>8</b> ,443	Per Member Average	\$284.27
2002	\$693,849	Per Member Average	\$345.37
2003	\$672,808	Per Member Average	\$339.63
2004	\$614,096	Per Member Average	\$310.93
2005	\$677,573	Per Member Average	\$332.47
2006 (6 mo)	\$423,715	Per Member Average	\$207.91

The next major expense is Per Capita. This is money sent by us to the International. This is not a discretionary expense. The amount we pay per member is mandated by the IA. The total figure also includes voluntary per capita donations to The State and County Federation of Labor.

Per Member Average

\$325.05

2001	\$296,320	Per Member Average	\$144.55
2002	\$389,731	Per Member Average	\$193.99
2003	\$347,186	Per Member Average	\$175.26
2004	\$368.705	Per Member Average	\$186.69
2005	\$374,268	Per Member Average	\$183.64

#### The final major expense is our Life Insurance policy. This amounts to:

\$653.676

2001	\$223,315	Per Member Average	\$108.93
2002	\$225,025	Per Member Average	\$112.01
2003	\$220,057	Per Member Average	\$111.08
2004	\$228,398	Per Member Average	\$115.64
2005	\$237,265	Per Member Average	\$116.42

#### Total our three main expenses and you will find it adds up as follows:

2001	\$1,102,398	Per Member Average	<b>\$</b> 53 <b>7.7</b> 6
2002	\$1,280,956	Per Member Average	\$637.61
2003	\$1,207,906	Per Member Average	\$609.75
2004	\$1,179,971	Per Member Average	\$597.45
2005	\$1,250,407	Per Member Average	\$613.55
2001-05	\$1,221,066	Per Member Average	\$607.19

Other expenses as averaged over the past five years: The amount comes from averaging the expenses in this category during that period and dividing by the average number of members – 2011. Some categories do not have expenses in every year so they were averaged across the years that had expenses. This is not a complete breakdown of costs/expenses but only a rough guide. It will give an idea of how the remainder of your dues is spent.

Accounting	<b>\$6,43</b> 0	Per Member Average	\$3.14
Bulletin/Newsletter	\$54,871	Per Member Average	\$27.29
Conferences	\$8,057	Per Member Average	\$4.01
Conventions	\$23,308	Per Member Average	\$11.59
Credit Card Fees	<b>\$412.7</b> 6	Per Member Average	.21¢
Directory	<b>\$8</b> 000	Per Member Average	\$3.98
Sick Dues Paid	<b>\$488</b> 6	Per Member Average	\$2.43
Elections	\$6769	Per Member Average	\$3.37
Equipment Rental	<b>\$175</b> 3	Per Member Average	.87¢
Gifts/Donations	\$22,487	Per Member Average	\$11.18
Handbooks	\$2,468	Per Member Average	\$1.23
Insurance (Not health)	\$20,081	Per Member Average	\$9.99
Legal	\$16,982	Per Member Average	\$8.44
Lobbying/PAC	\$3,306	Per Member Average	\$1.64
Office (Supplies, Equip)	\$52,048	Per Member Average	\$25.88
Picnic	\$19,657	Per Member Average	\$9.77
Postage	\$4801	Per Member Average	\$2.39
Printing/Contracts	<b>\$48</b> 30	Per Member Average	<b>\$2.4</b> 0
Property Tax	<b>\$8,17</b> 6	Per Member Average	\$4.07
Publicity/Ads	\$16,084	Per Member Average	<b>\$8.</b> 00
Rent	\$2,434	Per Member Average	\$1.21
Repairs	\$18,722	Per Member Average	\$9.31
Scholarship/Expenses	\$19,612	Per Member Average	\$9.75
Subscriptions	\$668	Per Member Average	.33¢
Telephone/Cell	\$10,398	Per Member Average	\$5.17
Training Program	\$2,585	Per Member Average	\$1.29
Utilities	\$9,311	Per Member Average	\$4.63
ESTA	\$1,353	Per Member Average	.67¢
Website	\$2,974	Per Member Average	\$1.48
TOTAL EXPENSES			
2000	\$1,380,269	Per Member Average	\$726.49
2001	\$1,467,001	Per Member Average	\$715.61
2002	\$1,838,725	Per Member Average	\$915.25
2003	\$1,587,704	Per Member Average	\$801.47
2004	\$1,543,921	Per Member Average	\$781.73
2005	\$1,700,893	Per Member Average	\$834.59
2001-2005 Average	\$1,587,076	Per Member Average	\$796.72
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One glance at the expense column will make clear that every year we spent more than we collected in dues. When you factor in all income vs. expenses then we spent more than we took in during: 2000 (\$49 per member), 2002 (\$351). 2003 was almost break even (\$3 per member surplus). We ran a surplus per member in 2001 (\$172), 2004 (\$69) and 2005 (\$215).

Just three main items comprise an amount almost equal to the dues last year: Salaries, Per Capita and Life insurance accounted for \$607 out of \$640.

Some of these expenses are mandated: elections, contract printing, accounting, property tax, etc. Most other expenses are "discretionary" in the sense they are not mandated by our Constitution or By-Laws. It is hard to imagine these are truly discretionary: telephones, utilities, postage, etc. Per Capita is mandated and we just collect it for the International: it flows straight through us to the IA. Salaries are discretionary only in the sense that we have staff and pay them union wages. Our officer's salaries are a mix of mandated (rate) and discretionary expenses (overtime, expense accounts and car insurance). Then we have truly discretionary expenses: life insurance, scholarships, bulletin, directory, website, credit card fees, etc., that are of benefit to our members but not mandated in any sense.

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**Delinguent List** Fourth Quarter 2006\*

ADAMS, DAVID B. ALEXUS, RONALD D. AMARAL, JEFFREY W. ANGUS, JASON M. BAKER, CARLOS BANDY, JAMES E. BANKS, FITZHUGH L. BARGINEAR, ERIC BARRY, STAR BENSRHIR, SALIM B. BERARDI, PHILIP N. BERENS, NORMAN E. BERGER, MICHAEL BERKHOUT, KENNETH G. BERNSTEIN, EDWARD B. BONEWITZ, MICHAEL BOUZA, DAVID BRAY, CHARLES DEAN BROCK, STEVE BRYANT, WILLIAM B. BRYCE, MALCOLM JOHN CANTRELL, MATTHEW O. CASLIN, FRANK C. CHAMBERS, R. ADAM CHAPPELL, GEORGE M. CHASSLER, JEFF CHIAPUZIO, CRAIG CONKLIN, RUSSELL L. CONKLIN JR., CHARLES R. CRAWFORD, RANDY CUFFEE, PAUL CUNNINGHAM, BRANDON DALY, JUSTIN DAVIS, MICHAEL KEVIN DAWKINS, WILLIE E. DE PERNA, ROBERT J. DE PERNA, RONALD J. DI CRISTINA. DENNIS C. DOROWSKY III, DANIEL DUBOIS, DAVID W. DURR, TIMOTHY R. EDINBURGH, ERIC E. EDNIE, DOUG ELLIS, JIMMY ESQUILIN, WILLIAM FANNING, PAUL J. FELLAND, ERIC J. FERRAT, RICARDO F. FERRERO, JEFFREY STANTON FINE, SEAN A. FITZGERALD, JEFFREY D. FRANCHETT, TOM FRANCO, MICHAEL A. FRAZIER, ALAN GAZZANA, DAVID T. GEARY, PHILIP GIVENS, STEVEN L. GLICK, EUGENE GOLDEN, JACK EDWARD GONZALEZ, LUIS GRAHAM, JEREMY

### Delinquent List Fourth Quarter 2006\*

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HAESSIG, REID R. HALPERN, AMY C. HANES, JOSEPH A. HANSEN, ELDON J. HARKER, ALLEN HARRIS, WENDELL HARRISON, RICHARD R. HART. RICHARD T. HARTMAN, MARK HASELBUSCH, HAROLD F. HATHAWAY, NATHAN G. HECK, JEFF A. HERNANDEZ, RICHARD H. HINKLE, BRADLEY HOLMES, THOMAS S. HOOD, ALBERT A. HORWITZ, CRAIG S. HOUSTON, JAY HOWARD, PAUL J. HUGHES, FRANK C. JAMIESON, BRADFORD R. JIMENEZ, FLORENTINO JOHNSON, VAN JONES, KELLY J. JONES III, DAN H. JORDAN, MICHAEL R. KAGAN, STEVE KANESHIRO, ALAN KARASICK, MICHAEL I. KNIEST, JAMES KOLUS, DERRICK P. KOVANDA, MATT KRUEGER, MICHAEL FRED LaRUE, LaRUE S. LEABO, LOGAN A. LEWBEL, ROB LOUKS, BRIAN T. Mac DONALD, AMA MAC DONALD, GEORGE A. MANTHEY, MARK MARCHETTI, MARK MARQUEZ, MICHAEL S. MARSHALL, TERRY N. MARTINEZ, RUDY MARX, FREDRICK W. MATTEI, ALYOSHA MAYBERRY, WILLIAM R. MC GEHEE, STEPHEN W. MC HUGH, DENNIS MC MAHON. DAN P. MC NEAL, THOMAS MEADOWS, TERRANCE D. MERIANS, LAURA MELODY MEYERS, ROBERT W. MIKULIC, VOYA MOCEY-HANTON, EMILE MOE, KEVIN A. MORRIS, REGINALD Continued on the Next Page Application deadline is nearing; all materials must be returned to the Local by December 31, 2006

## 9th Annual Local 728 Scholarship Awards

Your Local 728 officers and members are pleased to offer 10 scholarship awards to high school students graduating in 2007. Five awards in the amount of \$4,000.00 and five awards in the amount of \$2,000.00 will be presented in 2007.

#### WHO IS ELIGIBLE?\_

The rules of eligibility for the 9<sup>th</sup> Annual Local 728 Scholarship Awards state that an applicant must:

- a) Be the son/daughter of a member in good standing of Local 728.
- b) Be a high school senior at the time of application.
- c) Have applied, or about to apply for admission to an accredited college or university as a fully matriculated student.
- d) Have applied, or about to apply for admission to a vocational school.
- e) Use the scholarship award by the first term of the same year awarded.

#### HOW TO APPLY?\_

- 1. An application is to be requested by completing the coupon below and forwarding same to Local 728 at the address below.
- 2. The application is then to be completed and returned to Local 728.
- 3. A complete sealed copy of the applicant's high school transcript is also to be submitted to Local 728.
- 4. The record of scores achieved by the applicant on the Scholastic Aptitude Test, college entrance examination, or other equivalent examination may also be submitted, either by the student or by the testing organization.
- 5. At least three (3) letters of recommendation should be submitted for inclusion in an applicant's file and will be accepted from any of the following: Teachers, Counselors, Clergy, Community Service Organizations, Employers, etc.
- 6. In addition each applicant will be required to have a personal interview with the selection committee.

#### **DEADLINE?**

The deadline for filing all of the above required materials with Local 728 is **DECEMBER 31, 2006.** The winners of the scholarship awards will be notified by Local 728 in May, 2007, and will be announced in a future issue of the *Local 728 Bulletin*.

14629 Nordhoff Street, Panorama City, CA 91402 • (818) 891-0728

## 9<sup>th</sup> Annual Local 728 Scholarship Awards

Please send me an application for the 8<sup>th</sup> Annual Scholarship Awards. I understand that this request itself is not an application and that the application must be completed by me and filed with Local 728.\_

Name:
Address:
City:
State:
Zip Code:
Zip Code: Parent(s)
Name:
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# Treasurer's Disclaimer

### By R. Bruce Prochal, Treasurer/Call Steward

reetings everybody. Let's cut to the chase.

**U** In this month's Bulletin, a lot of numbers have been presented for your review. I can take some fiduciary responsibility for the numbers on the left hand side of the pages (these numbers came directly from the financial statements of the Local and are, and always have been, available for any member to review).

I cannot and will not take any responsibility for the numbers presented on the right side of these pages (i.e., Per Member Average).

The numbers on the right side of these pages are an interpretation and derivation by someone other than me. They may not faithfully reflect the Local's financial status and may not have been calculated following Generally Accepted Accounting Principles. They have NOT been verified for their accuracy.

Readers of this Bulletin be forewarned, numbers in and of themselves are generally useful. However, they can also be used to misinform, to misrepresent and to mislead.

Until next time ... RBP.

## Schedule

November 4 Xenon/HMI Specialist Vectorworks  $\mathbf{Z}$ November 11 Membership Meeting ETCP Exam - Burbank November 18 Lighting Console **Programming Rigging I** Balloon Lighting Technician -December 2 **Rigging II Equipment Specialist** 5 **December 9** Power I Xenon/HMI Specialist December 16 Power II Vectorworks

Classes are open to all Local 728 members in good standing. For locations and times, contact Alan M. Rowe by phone at 310-702-2909 or by email at safetyandtraining@iatse728.org.

## **Election of Officers** Nominations Accepted

At the September 23 General Membership Meeting, nominations were taken for the upcoming Election of Officers.

**Members accepting Nominations** for President **Dennis** Grow Larry K. Freeman

**Members accepting Nominations** for Vice President **Ray Poblick** Lance Dickinson

**Members accepting Nominations** for Executive Board Shona Peters Greg Langham David Watson **Roger Lattin Tony Troy** Michael Everett

## **Delinguent** List Fourth Quarter 2006\*

Continued from previous page

MORTON, DAVID RUSSELL MORTON, MARK A. NEVILLE, ROBERT S. NORIEGA, DAVID M. NYIRENDA, NGOLI V. O'CARROLL, VINCENT P. OLIVA, ROBERT A. O'NEIL, JAIM R. OTTO, WILLIAM PEACOCK, SEAN C. PELLAND, NATHAN A. PETRETTI, VINCENT JAMES PONDELLA, DAVID G. POTTER. DAVID K. PRESLEY, ALVIN D. PULFORD, DARRIN M. REESE, ROLAND L. RICHTER, SHANE M. ROBERTSON, CHRISTOPHER D. RUMANES, GEORGE N. RYMES, CHARLES DOUGLAS SANCHEZ. MIGUEL SANDAU, JOHN M. SCHAMP, KENNETH G. SCHILLING, JEREMY SCHNEIDER, KENNETH SCHUYLER, MICHAEL CHARLES SCHWARTZ, DAVID I. SCHWEIGER, GARRY G. SEAGAL, LEONARD M. SELICEO, ERNEST A. SHAIN, NOAH B. SHAW, CHRISTOPHER D. SHOEMAKER, JOHN F. SLEMP, GARY LEE SMITH, DARYL EDWARD SMITH, ERIC D. SPARKS, TAYLOR SPENCER, KENNETH L. STILLMAN, ALLEN SZOPA, PAUL A. TAMAYO, VLADIMIR A. TANDROW, GARY BRADY THOMPSON, JOSE R. TOMICH, DON TOSCANO, DANIEL TUNNEY. EDWARD T.E. URIE, WILL SCOT VALENTI, JORDAN VANDEER, CONNER VARNADOE, THEODORE R. WALDRON, JARRED B. WILLIAMS, KEITH WILLIS, ERIC WILLIS III, JOHN WINKLER, ROBERT WOODSIDE, MICHAEL WOODY, EARL WRENN, VINCENT **Continued on Page 8** 

## Where Do Your Dues GO? Continued from Page 6

Discretionary expenses could be done away with and save some money – life insurance, overtime on the call board, training program, sick dues, picnic, scholarships, lobbying, web site, charitable donations, bulletin, directory and so on.

As a membership we must ask if we really want a local that operates at the bottom end of existence, provides no services to members beyond the bare minimum and in turn saves each of us a bit of money.

One of the guiding principles of the Executive Board in years past has been to try and balance the amount of dues with expenses since the other forms of income vary so widely. Now that we have a historic overview of our finances we can make better decisions. Some options (mentioned without comment): make dues and interest from the lowest year cover expenses. Or add in initiation fees from the lowest year to dues. The possibilities are endless.

Another decision we need to make as a local is how much we feel is an adequate amount in our treasury. Right now we have roughly \$3.7 million in out treasury. Most prudent budgets include an amount held in reserve that equals one years expenses. This would mean roughly \$1.8 million. Add to that the interest some have in a new building and technology upgrades as well as money for other expenses: job creation, retiree co-pay, other unknown member services. This money is held in CD's so the interest it generates is safe but subject to the vagaries of the economy.

If some thought is given to these figures it will illustrate just how we collect money, how this money is spent, and how we plan financially for upcoming years.

The November Membership Meeting agenda will include a discussion on the amount of dues we will pay next year. These figures will allow every member to come to an informed decision and vote accordingly. Anyone who ignores this data and still wants to have an opinion on dues amount does both themselves and our local a disservice.

Delinquent List 4th Qtr 2006\* Continued from Page 6 ZUCKER, JEFFREY A. SUSPENDED ALDERSON, RANDY ANDERSON, RONALD R. ANDERSON, RONALD BISHOP, SOFIA BITHELL, WALTER BOYD, J. CORTLAND CARLSON, BILL CARNEY, JOHN COHEN, MARC ENRIQUEZ, ERNEST R. FEINBERG, ADAM R. FITZPATRICK. EUGENE FREEMAN. PETER GALLART, MICHAEL GLICK, ADAM SETH HOLDSWORTH, JUSTIN MICHAEL HOLT. KENNETH J. ISWARIENKO, KURT A. JOHNSON, KURT H. KAISER, DAVID LINDSAY, DAVID T. MASSARO, JOHN J. MC EWEN, JAMES MARK MC MAHAN, JUSTIN G. ORSA, JEFFREY E. PEIRCE, JOHN JEFFERY RAMOS, ROBERT J. REGAN, ROBERT A. REILLY, TIMOTHY JAMES SELF, WILLIAM STEWART, JOHN JEFFERY TYRELL, KEITH WEAVER, MICHAEL N. DROPPED ALONSO, GARY COCHRAN, ERIC H. CRISP. LOWELL E. EUBANKS, JERRY HANNAS, RONNIE MARKWOOD HOLMES, TREV M. KINNISON, TY J.

## Studio Electrical Lighting Technicians



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**PRE-SORT FIRST CLASS** 

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